

Investors Release

Galaxy Surfactants Limited

Q1FY25 Consolidated Performance:

Total Revenue Rs. 979.5 cr	EBITDA Rs. 129.5 cr	PAT Rs. 79.7 cr
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Mumbai, 9th August 2024:

Galaxy Surfactants Limited, a leading manufacturer of performance surfactants and specialty care products with over 215+ product grades used in the Home and Personal Care industry, has announced its financial results for the quarter ended 30th June 2024.

Commenting on the performance Mr. K. Natarajan, Managing Director, Galaxy Surfactants Limited, said, *“In a world destabilized by volatile macros, logistical challenges and elongated lead times, attaining the upper range of guided volume growth was a major positive in this quarter. We strongly believe the volume momentum should be sustained going ahead, driven by growth across all geographies. While volume growth of 8% was in line with our expectations, the EBITDA/MT came in at Rs 20,197/MT, slightly below the guided band of Rs 20,500 – 21,500 /MT. Higher freight costs due to the abnormal increase in Freight rates across all locations contributed towards this. Despite multiple challenges, we are on track to regain our profitability trajectory. There are visible signs of improving demand for our premium specialties, which should improve our overall profitability. Volume Growth across all regions and segments was a major positive this quarter.”*

Performance Highlights:

Particulars (Rs. In Crores)	Q1FY25	Q1FY24	Y-o-Y	Q4FY24	Q-o-Q	FY24
Total Revenue*	979.5	944.3	3.7%	952.9	2.8%	3,829.8
EBITDA	129.5	125.7	3.0%	125.6	3.1%	497.7
EBITDA Margin	13.2%	13.3%		13.2%		13.0%
PAT	79.7	75.2	6.0%	77.5	2.9%	301.5
PAT Margin	8.1%	8.0%		8.1%		7.9%

*Includes other income

Galaxy Surfactants Limited (Volume Summary)	
Particulars	Q1 FY 2025 YoY Growth %
Sales Volume	
India	Low single digit volume growth
AMET	Mid single digit volume growth

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ROW	Mid twenty's volume growth
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Q1FY25 Performance

- **Performance Surfactant**
 - Revenue: Stood at Rs 580 cr
 - Volume: Mid single Digit Volume Growth YOY
- **Specialty Care**
 - Revenue: Stood at Rs 399 cr
 - Volume: Low teens Volume Growth YOY

About Galaxy Surfactants Limited:

Incorporated in 1986, Galaxy Surfactants Ltd is a leading manufacturer of Performance Surfactants and Specialty Care products with 215+ product grades. These products are used in consumer-centric Home and Personal care products like hair care, oral care, skincare, cosmetics, soap, shampoo, lotion, detergent, cleaning products etc.

Preferred suppliers to leading MNC's, Regional and Local FMCG brands. Our key customers include Unilever, Reckitt Benckiser, P&G, L'OREAL, Himalaya, Colgate Palmolive, CavinKare etc.

Company has its manufacturing facilities located in India (5), Egypt (1) and USA (1).

For more information about the company, please visit our website www.galaxysurfactants.com

Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further details please contact:

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