

February 10, 2025

National Stock Exchange of India Limited,	BSE Limited,
Listing Compliance Department	Listing Department,
Exchange Plaza, C-1, Block G,	Phiroze Jeejeebhoy Towers,
Bandra Kurla Complex,	Dalal Street,
Bandra (East)	Mumbai- 400001
Mumbai – 400 051	
Scrip Symbol: GALAXYSURF	Scrip Code: 540935

Sub: Press release on the unaudited financial results for the quarter and nine months ended December 31, 2024.

Ref: Regulation 30 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Madam,

We are enclosing press release on the unaudited financial results for the quarter and nine months ended December 31, 2024.

The information is also hosted in announcement section on the website of the Company at www.galaxysurfactants.com.

We request you to take the same on record.

Yours faithfully, For Galaxy Surfactants Limited

Niranjan Ketkar Company Secretary

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# **Galaxy Surfactants Limited**

#### 9MFY25 Consolidated Performance:



#### 10<sup>th</sup> February 2025:

Galaxy Surfactants Limited, a leading manufacturer of performance surfactants and specialty care products with over 215+ product grades used in the Home and Personal Care industry, has announced its unaudited financial results for the quarter and nine months ended 31<sup>st</sup> December 2024.

# Commenting on the performance Mr. K. Natarajan, Managing Director, Galaxy Surfactants Limited, said,

"Q3FY25 has been a slow quarter for us primarily impacted by the slowdown in India. While the festive season failed to reignite demand in India, an improving supply chain scenario supported by a stable inflationary environment ensured QoQ improvement in our AMET Volumes. Despite seasonal holidays, demand momentum remained strong in ROW markets.

At first glance, the quarter may appear weak, due to the decline in EBITDA/MT, which stood at Rs 19,269/MT for9MFY25. However, multiple steps have been taken to ensure improvement going ahead. From new product launches to pick up in premium specialties, we strongly believe the groundwork laid over the last 2 years will yield positive results.

While Q4FY25 mayremain muted given India's cyclical slowdown, there is a strong probability of demand improving from Q1FY26. Despite the current pessimism, we remain confident this is a blip and that the structural growth story remains intact"





## **Investors Release**

## Performance Highlights:

Particulars (Rs. In Crores)	Q3FY25	Q3FY24	Y-o-Y	9MFY25	9MFY24	Y-o-Y
Total Revenue	1,045.7	946.9	10.4%	3,096.8	2,876.9	7.6%
EBITDA	109.5	118.9	-7.8%	375.4	372.1	0.9%
EBITDA Margin	10.5%	12.6%		12.1%	12.9%	
PAT	64.6	71.4	-9.5%	229.0	224.0	2.3%
PAT Margin	6.2%	7.5%		7.4%	7.8%	

\*Includes other income

Particulars	Sales volume summary for 9MFY25
India	Flat vs Previous Year
AMET	Flat vs Previous Year
ROW	High teen's volume growth vs Previous Year

## <u>9MFY25 Performance</u>

# • Performance Surfactant & Specialty Care

- Performance Surfactant Revenue: Stood at Rs 1,867.6 cr
- Specialty Care Revenue: Stood at Rs 1,229.3 cr
- Volume: Single digit growth for both categories (Performance Surfactants and Speciality care) for 9MFY25 YoY





**Investors Release** 

### About Galaxy Surfactants Limited:

Incorporated in 1986, Galaxy Surfactants Ltd is a leading manufacturer of Performance Surfactants and Specialty Care products with over 215 product grades. These products are used in consumer-centric Home and Personal care products like hair care, oral care, skincare, cosmetics, soap, shampoo, lotion, detergent, cleaning products etc.

Preferred suppliers to leading MNC's, Regional and Local FMCG brands. Our key customers include Unilever, Reckitt Benckiser, P&G, L'OREAL, Himalaya, Colgate Palmolive, CavinKare etc.

Company has its manufacturing facilities located in India (5), Egypt (1) and USA (1).

For more information about the company, please visit our website www.galaxysurfactants.com

#### Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

### For further details please contact:

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